

1.Date:

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Application for a Pre-shipment Seller Loan

To: The Hongkong and Shanghai Banking Corporation Limited, Macau Branch ("HSBC")

For Bank Use OnlyLoan No.

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Due Date

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2. Instruction (Application)

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

☐ New Loan - Under a Export Documentary Credit (DC)☐ New Loan - Not Under Export Documentary Credit (DC)☐ Extension to existing Pre-shipment Seller Loan (Loan Ref No.

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(In proceeding, the Customer acknowledges and agrees that notwithstanding the loan amount requested below, the amount of the Pre-shipment Seller Loan shall not exceed a percentage (as approved by the Bank) of the value of the pro-forma invoice or purchase order (as applicable).

3.1 Borrower Name (the Customer)

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3.2 Borrower Address

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3.3 Name of Contact Person

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3.4 Borrower Tel/Email

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3.5 Export Account Number

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4. Buyer / DC applicant (full name and address)

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| | Name |
| | Address1 |
| | Address2 |
| | Address3 |
| | Country / Location |

6.1 DC Number/Purchase Order ("PO") Customer Ref No. / Sales Contract No.

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6.2 DC Currency

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6.3 DC Amount

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6.4 DC Issuing Bank

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6.5 Latest shipment date (for loans not under a DC)

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6.6 DC Expiry Date (for loans under DC only)

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5.1 Loan Currency

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5.2 Loan Amount

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5.3 Loan Tenor

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 days**5.4 Extension for (as applicable)**

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 days**7. Proceeds Disposal**

Credit proceeds to account No.

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Currency

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 A/C: ☐ Current / ☐ Savings**8.1 Manufacturer's Name**

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8.2 Goods Description

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Application for a Pre-shipment Seller Loan

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| 8.3 Storage Address <div style="border: 1px solid black; height: 60px; margin-top: 5px;"></div> | 9. Charges <input type="checkbox"/> Debit charges to account No. (if different from credit account No.) <div style="border: 1px solid black; height: 20px; margin-top: 2px;"></div> <input type="checkbox"/> Debit interest to account No. (if different from account for charges) <div style="border: 1px solid black; height: 20px; margin-top: 2px;"></div> <input type="checkbox"/> Other <div style="border: 1px solid black; height: 30px; margin-top: 2px;"></div> |
| 10. Documents Attached <input type="checkbox"/> Invoice <input type="checkbox"/> Purchase Order <input type="checkbox"/> DC <input type="checkbox"/> Contract of Sales <input type="checkbox"/> Insurance Policy <input type="checkbox"/> Other Documents <div style="border: 1px solid black; height: 40px; margin-top: 5px;"></div> | |
| 11. Other Instructions <div style="border: 1px solid black; height: 45px; margin-top: 5px;"></div> | |
| 12. Insurance <input type="checkbox"/> Arrange insurance at our cost with an insurance company (including any HSBC Group member) acceptable to HSBC. HSBC is authorised to debit our current account or other account for the insurance premium once the policy is effected at the rate agreed. <input type="checkbox"/> Insurance already/will be arranged by us. The relative insurance policy will be presented to HSBC within the next 10 days. <input type="checkbox"/> Insurance already arranged under an open policy held by you. <input type="checkbox"/> Others (please specify) | |
| 13. At Maturity <input type="checkbox"/> Debit our account No. <div style="border: 1px solid black; width: 350px; height: 20px; display: inline-block;"></div> <input type="checkbox"/> Convert at spot rate <input type="checkbox"/> Under forward contract No. <div style="border: 1px solid black; width: 350px; height: 20px; display: inline-block;"></div> for the principal amount of the Loan, together with accrued interest and charges. <input type="checkbox"/> For Loans under Open Account only - Further instructions will be placed for Post-shipment financing to settle the loan. | |
| <p>We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).</p> <p>This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.</p> <p>By signing this application the Customer:</p> <ul style="list-style-type: none"> irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s). <p>Signed for and on behalf of the Customer:</p> <div style="border: 1px solid black; height: 80px; margin-top: 10px;"></div> | |
| Authorised Signatories and Company Chop (if applicable) | |