

## Application for a Post-shipment Seller Loan

To: The Hongkong and Shanghai Banking Corporation Limited, Macau Branch ("HSBC")

<b>For Bank Use Only</b>									
Loan No. <input style="width: 90%;" type="text"/>	Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<b>2. Instruction (Application)</b>									
This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
<input type="checkbox"/> New application for Post-shipment Seller Loan <input type="checkbox"/> Extension to existing Loan (Loan Ref No. <input style="width: 300px;" type="text"/> )									
<b>3.1 Borrower Name (the Customer)</b>	<b>3.2 Borrower Address</b>								
<input style="width: 100%; height: 30px;" type="text"/>	<input style="width: 100%; height: 60px;" type="text"/>								
<b>3.3 Name of Contact Person</b>									
<input style="width: 100%; height: 25px;" type="text"/>									
<b>3.4 Borrower Tel/Email</b>	<b>3.5 Export Account Number</b>								
<input style="width: 100%; height: 25px;" type="text"/>	<input style="width: 100%; height: 25px;" type="text"/>								
<b>4.1 Customer Ref / Sales Contract / Invoice No.</b>	<b>5.1 Loan Currency</b>								
<input style="width: 100%; height: 25px;" type="text"/>	<input style="width: 100%; height: 25px;" type="text"/>								
<b>4.2 Buyer (full name and address)</b>	<b>5.2 Loan Amount</b>								
<input style="width: 100%; height: 25px;" type="text"/> <i>Name</i>	<input style="width: 100%; height: 25px;" type="text"/>								
<input style="width: 100%; height: 25px;" type="text"/> <i>Address1</i>	<b>5.3 Loan Tenor</b> <b>5.4 Extension for (as applicable)</b>								
<input style="width: 100%; height: 25px;" type="text"/> <i>Address2</i>	<input style="width: 60px;" type="text"/> days <input style="width: 60px;" type="text"/> days								
<input style="width: 100%; height: 25px;" type="text"/> <i>Address3</i>	<b>7. Charges</b>								
<input style="width: 100%; height: 25px;" type="text"/> <i>Country / Location</i>	<input type="checkbox"/> Debit charges to account No. (if different from credit account No.)								
<b>6. Proceeds Disposal</b>	<input type="checkbox"/> Debit Interest to account No. (if different from account for charges)								
Credit proceeds to our account No.	<input type="checkbox"/> Other								
<input style="width: 100%; height: 25px;" type="text"/>	<input style="width: 100%; height: 40px;" type="text"/>								
Currency <input style="width: 40px;" type="text"/> A/C: <input type="checkbox"/> Current / <input type="checkbox"/> Savings									
<b>8. Goods Description</b>									
<input style="width: 100%; height: 120px;" type="text"/>									
<b>9. Other Instructions</b>									
<input style="width: 100%; height: 120px;" type="text"/>									

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**10. Documents Attached**

- Invoice     Bill of Lading     Airway Bill     Purchase Order     Contract of Sales     Insurance Policy  
 Other Documents (please specify)

**11. Insurance**

- Insurance already/will be arranged by us. The relative insurance policy will be presented to HSBC within the next 10 days.  
 Insurance already arranged under an open policy held by you.

**12. At Maturity**

- Debit our account No.   
 Convert at spot rate  
 Under forward contract No.  for the principal amount of the Loan,  
together with accrued interest and charges.

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop** (if applicable)