

## Application for a Post-shipment Buyer Loan

To: The Hongkong and Shanghai Banking Corporation Limited, Macau Branch ("HSBC")

|   |   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|---|
| <b>For Bank Use Only</b>  |   |   |   |   |   |   |   |   |   |
| Loan No. <input style="width: 95%;" type="text"/>   | Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table> | D | D | M | M | Y | Y | Y | Y   |
| D   | D   | M | M | Y | Y | Y | Y |   |   |
| This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).  |   |   |   |   |   |   |   |   |   |
| <input type="checkbox"/> For settlement of Bills under Import Documentary Credit (accepting discrepancies) or Documentary Collections<br><input type="checkbox"/> For Open Account trade<br><input type="checkbox"/> Extension to existing loan (Reference No. <input style="width: 300px;" type="text"/> )   |   |   |   |   |   |   |   |   |   |
| <b>3.1 Borrower Name(the Customer)</b><br><input style="width: 95%; height: 30px;" type="text"/>  | <b>3.2 Borrower Address</b><br><input style="width: 95%; height: 50px;" type="text"/>   |   |   |   |   |   |   |   |   |
| <b>3.3 Name of Contact Person</b><br><input style="width: 95%;" type="text"/>   |   |   |   |   |   |   |   |   |   |
| <b>3.4 Borrower Tel/Email</b><br><input style="width: 95%;" type="text"/>   | <b>3.5 Import Account Number</b><br><input style="width: 95%;" type="text"/>  |   |   |   |   |   |   |   |   |
| <b>4.1 Transaction Currency</b> (Loan Currency)<br><input style="width: 95%;" type="text"/>   | <b>4.3 Loan Currency</b> (if different from 4.1)<br><input style="width: 95%;" type="text"/>  |   |   |   |   |   |   |   |   |
| <b>4.2 Transaction Amount</b> (Loan Amount)<br><input style="width: 95%;" type="text"/>   |   |   |   |   |   |   |   |   |   |
| <b>5. Invoice / Contract / DC / Bill No.</b><br><input style="width: 95%;" type="text"/>  | <b>6.1 Loan Tenor</b> <input style="width: 50px;" type="text"/> days <b>6.2 Extension for</b> (as applicable) <input style="width: 50px;" type="text"/> days  |   |   |   |   |   |   |   |   |
| <b>Payment Instruction for the Buyer Loan</b>   |   |   |   |   |   |   |   |   |   |
| <b>7.1 Proceeds Disposal</b><br><input type="checkbox"/> For settlement of the DC / Collection<br><input type="checkbox"/> Direct payment out of the proceeds of the loan to the supplier via Telegraphic Transfer<br><input type="checkbox"/> Other<br><input style="width: 95%; height: 50px;" type="text"/>  | <b>7.2 Supplier Name</b><br><input style="width: 95%; height: 30px;" type="text"/>  |   |   |   |   |   |   |   |   |
| <b>7.4 Supplier Account No.</b><br><input style="width: 95%;" type="text"/>   | <b>7.3 Supplier Address</b><br><input style="width: 95%; height: 50px;" type="text"/>   |   |   |   |   |   |   |   |   |
| <b>7.6 Payment Value Date</b><br><table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">D</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">M</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> <td style="width: 20px; height: 20px;">Y</td> </tr> </table> | D   | D | M | M | Y | Y | Y | Y | <b>7.5 Supplier Bank</b> (Name and Address)<br><input style="width: 95%; height: 50px;" type="text"/> |
| D   | D   | M | M | Y | Y | Y | Y |   |   |
| <b>7.7 Intermediary Bank</b> (if any)<br><input style="width: 95%;" type="text"/>   |   |   |   |   |   |   |   |   |   |
| <b>8. Goods / Services / Utility Description</b><br><input style="width: 95%; height: 100px;" type="text"/>   |   |   |   |   |   |   |   |   |   |

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|--|---|
| <p><b>9. Exchange</b></p> <p><input type="checkbox"/> Convert at Bank's spot rate</p> <p><input type="checkbox"/> Under Forward Contract No.</p> <p><input type="checkbox"/> Exchange rate agreed with Treasury</p> <p>Date: <input type="text" value="D"/><input type="text" value="D"/><input type="text" value="M"/><input type="text" value="M"/><input type="text" value="Y"/><input type="text" value="Y"/><input type="text" value="Y"/><input type="text" value="Y"/></p> <p>Dealer Name</p>   | <p><b>10. Fees &amp; Charges</b></p> <p>For all relevant charges and interest:</p> <p><input type="checkbox"/> Deduct from loan proceeds</p> <p><input type="checkbox"/> Debit borrower account number</p> <p>for charges</p> <p>for interest</p> |
| <p><b>11. At Maturity</b></p> <p><input type="checkbox"/> Debit our Account No. <input type="text"/> for the principal amount of the Post-shipment buyer loan</p> <p><input type="checkbox"/> (For Bill drawn under documentary credit) We hereby accept the discrepancies (if any) listed on the attached advice relating to the drawing under the documentary credit stated above.</p>   |   |
| <p><b>12. Other Instructions</b></p> <div style="border: 1px solid black; height: 40px; width: 100%;"></div> <p>We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from <a href="http://www.gbm.hsbc.com/gtrfstt">www.gbm.hsbc.com/gtrfstt</a> or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).</p> <p>This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.</p> <p>By signing this application the Customer:</p> <ul style="list-style-type: none"> <li>irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and</li> <li>confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).</li> </ul> <p>Signed for and on behalf of the Customer:</p> |   |
| <p><b>Authorised Signatories and Company Chop</b> (if applicable)</p>  |   |